

Price Lock for Declined Recommendations

You can offer price lock during customer check-out for appointments to perform declined recommendations.

Say something like this in your own words:

“For any of the recommendations noted on your invoice that you would like to get done, we can **GUARANTEE** you the price we’ve quoted today if you set an appointment now for a date within the next 90 days. Prices have constantly increased this year, but you can **LOCK IN** today’s price by making an appointment now. Which recommendation would you like to have a price that is **GUARANTEED** not to increase?”

You can do this:

In-person

On the phone

Via text

In an email